

Supply and Demand Basics (Part 1)

Antitrust Eric E. Johnson ericejohnson.com





















An economy with just eight people and one day:

- Allen, who adores windchimes and would pay \$20 for one.
- Bonnie, who thinks windchimes are okay, and would pay \$15 for one.
- Chuck, finds windchimes uncharming, but he would buy one at \$10 just to have the option of annoying his neighbor, Darla, if Darla's incense burning was annoying him.
- Darla hates windchimes and she would only pay \$5 for one, which she could use for smashing with a hammer to let off steam. If the price were \$2, she'd buy two. For \$1, she'd get up to 5 and smash them all.
- Wendy, loves making wind chimes, and she's good at it. She can churn out <u>two</u> out for \$5 each.
- Xavier likes making things out of metal and clay. It would be worth it for him to make one set of windchimes if it could fetch \$10.
- Yvonne like playing video games and not working. It would only be worth it for her to make one set of windchimes if she got \$15 for it.
- Zendaya is a successful celebrity actor and singer. For it to be worth it to her to make windchimes, she'd have to be paid \$20 each, and even then she'd mostly do if for Instagram value. But she's a fast worker, so she could make four.





Example: Windchimes in Wendover on Wednesday An economy with just eight people and one day:

- Allen, who adores windchimes and would pay \$20 for one.
- Bonnie, who thinks windchimes are okay, and would pay \$15 for one.
- Chuck, finds windchimes uncharming, but he would buy one at \$10 just to have the option of annoying his neighbor, Darla, if Darla's incense burning was annoying him.
- Darla hates windchimes and she would only pay \$5 for one, which she could use for smashing with a hammer to let off steam. If the price were \$2, she'd buy two. For \$1, she'd get up to 5 and smash them all.
- Wendy, loves making wind chimes, and she's good at it. She can churn out two out for \$5 each.
- Xavier likes making things out of metal and clay. It would be worth it for him to make one set of windchimes if it could fetch \$10.
- Yvonne like playing video games and not working. It would only be worth it for her to make one set of windchimes if she got \$15 for it.
- Zendaya is a successful celebrity actor and singer. For it to be worth it to her to make windchimes, she'd have to be paid \$20 each, and even then she'd mostly do if for Instagram value. But she's a fast worker, so she could make four.





Example: Windchimes in Wendover on Wednesday An economy with just eight people and one day:

Allen, who adores windchimes and would pay \$20 for one.

- Bonnie, who thinks windchimes are okay, and would pay \$15 for one.
- Chuck, finds windchimes uncharming, but he would buy one at \$10 just to have the option of annoying his neighbor, Darla, if Darla's incense burning was annoying him.
- Darla hates windchimes and she would only pay \$5 for one, which she could use for smashing with a hammer to let off steam. If the price were \$2, she'd buy two. For \$1, she'd get up to 5 and smash them all.
- Wendy, loves making wind chimes, and she's good at it. She can churn out <u>two</u> out for \$5 each.
- Xavier likes making things out of metal and clay. It would be worth it for him to make one set of windchimes if it could fetch \$10.
- Yvonne like playing video games and not working. It would only be worth it for her to make one set of windchimes if she got \$15 for it.
- Zendaya is a successful celebrity actor and singer. For it to be worth it to her to make windchimes, she'd have to be paid \$20 each, and even then she'd mostly do if for Instagram value. But she's a fast worker, so she could make four.





Example: Windchimes in Wendover on Wednesday An economy with just eight people and one day: • Allen, who adores windchimes and would pay \$20 for one. • Bonnie, who thinks windchimes are okay, and would pay \$15 for one. Chuck, finds windchimes uncharming, but he would buy one at \$10 just to have the option of annoying his neighbor, Darla, if Darla's incense burning was annoying him. Darla hates windchimes and she would only pay \$5 for one, which she could use for smashing with a hammer to let off steam. If the price were \$2, she'd buy two. For \$1, she'd get up to 5 and smash them all. • Wendy, loves making wind chimes, and she's good at it. She can churn out two out for \$5 each. Xavier likes making things out of metal and clay. It would be worth it for • him to make one set of windchimes if it could fetch \$10. Yvonne like playing video games and not working. It would only be worth it for her to make one set of windchimes if she got \$15 for it. Zendaya is a successful celebrity actor and singer. For it to be worth it to her to make windchimes, she'd have to be paid \$20 each, and even then she'd mostly do if for Instagram value. But she's a fast worker, so she could make four. What is the efficient number of windchimes for this society to produce?





An economy with just eight people and one day:

- Allen, who adores windchimes and would pay \$20 for one.
- Bonnie, who thinks windchimes are okay, and would pay \$15 for one.
- Chuck, finds windchimes uncharming, but he would buy one at \$10 just to have the option of annoying his neighbor, Darla, if Darla's incense burning was annoying him.
- Darla hates windchimes and she would only pay \$5 for one, which she could use for smashing with a hammer to let off steam. If the price were \$2, she'd buy two. For \$1, she'd get up to 5 and smash them all.
- Wendy, loves making wind chimes, and she's good at it. She can churn out <u>two</u> out for \$5 each.
- Xavier likes making things out of metal and clay. It would be worth it for him to make one set of windchimes if it could fetch \$10.
- Yvonne like playing video games and not working. It would only be worth it for her to make one set of windchimes if she got \$15 for it.
- Zendaya is a successful celebrity actor and singer. For it to be worth it to her to make windchimes, she'd have to be paid \$20 each, and even then she'd mostly do if for Instagram value. But she's a fast worker, so she could make four.









Example: Windchimes in Wendover on Wednesday An economy with just eight people and one day: • Allen, who adores windchimes and would pay \$20 for one. • Bonnie, who thinks windchimes are okay, and would pay \$15 for one. Chuck, finds windchimes uncharming, but he would buy one at \$10 just to have the option of annoying his neighbor, Darla, if Darla's incense burning was annoying him. Darla hates windchimes and she would only pay \$5 for one, which she could use for smashing with a hammer to let off steam. If the price were \$2, she'd buy two. For \$1, she'd get up to 5 and smash them all. Wendy, loves making wind chimes, and she's good at it. She can churn out two out for \$5 each. • Xavier likes making things out of metal and clay. It would be worth it for him to make one set of windchimes if it could fetch \$10. Yvonne like playing video games and not working. It would only be worth it for her to make one set of windchimes if she got \$15 for it. Zendaya is a successful celebrity actor and singer. For it to be worth it to her to make windchimes, she'd have to be paid \$20 each, and even then she'd mostly do if for Instagram value. But she's a fast worker, so she could make four. What is the efficient number of windchimes for this society to produce?





An economy with just eight people and one day:

- Allen, who adores windchimes and would pay \$20 for one.
- Bonnie, who thinks windchimes are okay, and would pay \$15 for one.
- Chuck, finds windchimes uncharming, but he would buy one at \$10 just to have the option of annoying his neighbor, Darla, if Darla's incense burning was annoying him.
- Darla hates windchimes and she would only pay \$5 for one, which she could use for smashing with a hammer to let off steam. If the price were \$2, she'd buy two. For \$1, she'd get up to 5 and smash them all.
- Wendy, loves making wind chimes, and she's good at it. She can churn out <u>two</u> out for \$5 each.
- Xavier likes making things out of metal and clay. It would be worth it for him to make one set of windchimes if it could fetch \$10.
- Yvonne like playing video games and not working. It would only be worth it for her to make one set of windchimes if she got \$15 for it.
- Zendaya is a successful celebrity actor and singer. For it to be worth it to her to make windchimes, she'd have to be paid \$20 each, and even then she'd mostly do if for Instagram value. But she's a fast worker, so she could make four.









Example: Windchimes in Wendover on Wednesday An economy with just eight people and one day: • Allen, who adores windchimes and would pay \$20 for one. • Bonnie, who thinks windchimes are okay, and would pay \$15 for one. Chuck, finds windchimes uncharming, but he would buy one at \$10 just to have the option of annoying his neighbor, Darla, if Darla's incense burning was annoying him. Darla hates windchimes and she would only pay \$5 for one, which she could use for smashing with a hammer to let off steam. If the price were \$2, she'd buy two. For \$1, she'd get up to 5 and smash them all. • Wendy, loves making wind chimes, and she's good at it. She can churn out two out for \$5 each. Xavier likes making things out of metal and clay. It would be worth it for him to make one set of windchimes if it could fetch \$10. Yvonne like playing video games and not working. It would only be worth it for her to make one set of windchimes if she got \$15 for it. Zendaya is a successful celebrity actor and singer. For it to be worth it to her to make windchimes, she'd have to be paid \$20 each, and even then she'd mostly do if for Instagram value. But she's a fast worker, so she could make four. What is the efficient number of windchimes for this society to produce?





An economy with just eight people and one day:

- Allen, who adores windchimes and would pay \$20 for one.
- Bonnie, who thinks windchimes are okay, and would pay \$15 for one.
- Chuck, finds windchimes uncharming, but he would buy one at \$10 just to have the option of annoying his neighbor, Darla, if Darla's incense burning was annoying him.
- Darla hates windchimes and she would only pay \$5 for one, which she could use for smashing with a hammer to let off steam. If the price were \$2, she'd buy two. For \$1, she'd get up to 5 and smash them all.
- Wendy, loves making wind chimes, and she's good at it. She can churn out <u>two</u> out for \$5 each.
- Xavier likes making things out of metal and clay. It would be worth it for him to make one set of windchimes if it could fetch \$10.
- Yvonne like playing video games and not working. It would only be worth it for her to make one set of windchimes if she got \$15 for it.
- Zendaya is a successful celebrity actor and singer. For it to be worth it to her to make windchimes, she'd have to be paid \$20 each, and even then she'd mostly do if for Instagram value. But she's a fast worker, so she could make four.





Example: Windchimes in Wendover on Wednesday An economy with just eight people and one day: • Allen, who adores windchimes and would pay \$20 for one. • Bonnie, who thinks windchimes are okay, and would pay \$15 for one. Chuck, finds windchimes uncharming, but he would buy one at \$10 just to have the option of annoying his neighbor, Darla, if Darla's incense burning was annoying him. Darla hates windchimes and she would only pay \$5 for one, which she could use for smashing with a hammer to let off steam. If the price were \$2, she'd buy two. For \$1, she'd get up to 5 and smash them all. • Wendy, loves making wind chimes, and she's good at it. She can churn out two out for \$5 each. Xavier likes making things out of metal and clay. It would be worth it for • him to make one set of windchimes if it could fetch \$10. Yvonne like playing video games and not working. It would only be worth it for her to make one set of windchimes if she got \$15 for it. Zendaya is a successful celebrity actor and singer. For it to be worth it to her to make windchimes, she'd have to be paid \$20 each, and even then she'd mostly do if for Instagram value. But she's a fast worker, so she could make four.









































