



Identity & Origin
Trademark

Trademark Infringement

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Konomark
Most rights sharable

source

Elements of trademark infringement

(regular passing-off theory)

1. Ownership of a valid mark, and
2. the defendant used
3. in commerce
4. that mark or a similar symbol
5. in connection with the sale, offering for sale, distribution, or advertising of goods or services, and
6. the use caused **likelihood of confusion**, mistake, or deception

Likelihood of confusion factors

- Fed: the DuPont factors
- 1st: the Pignons factors
- 2d: the Polaroid factors
- 3d: the Lapp factors
- 4th: the Pizzeria Uno factors
- 5th: the Oreck factors
- 6th: the Frisch factors
- 8th: the SquirtCo factors
- 9th: the Sleekcraft factors
- 10th: the Beer-Nuts factors
- D.C.: the Polaroid factors

Different
circuits have
different lists of
factors ...

but
substantively,
it's all
essentially the
same analysis.

Likelihood of confusion factors

- Fed: the DuPont factors
- 1st: the Pignons factors
- 2d: the Polaroid factors
- 3d: the Lapp factors
- 4th: the Pizzeria Uno factors
- 5th: the Oreck factors
- 6th: the Frisco factors
- 8th: the Squibb factors
- 9th: the Sleepy factors
- 10th: the Beech factors
- D.C.: the Polaroid factors

Notwithstanding the circuits' slightly different lists, here's a synthesized list you can use ...

Likelihood of confusion factors (synthesized list)

- strength of the plaintiff's mark (commercial strength and distinctiveness)
- degree of similarity between marks
- proximity of products in the marketplace
- likelihood the prior owner will bridge the gap
- actual confusion
- defendant's good faith (or lack thereof) in adopting its own mark
- care and sophistication of relevant consumer



This shows how courts are often willing to stretch trademark doctrine in a way that becomes entirely divorced from its roots in protecting indications of source.

In a similar litigation against another firm, the court offered that some people might think "the mark's owner sponsored or otherwise approved the use of the trademark [design]." Ultimately, the court fixated on "the [defendant's] intent of deriving benefit from the reputation of Ferrari," even (astoundingly) saying, "When a mark is chosen with the intent of deriving benefit from the reputation of the senior user, then that fact alone may show confusing similarity." *Ferrari SPA Esercizio Fabbriche v. Roberts*, (E.D. Tenn. 1990).

FWIW, I cannot explain to you how this decision makes sense. In my view, the opinion takes pains to ignore core principles of trademark law while groping its way toward perceived expectations created by a risk-averse license-everything business culture and propelled by a vague sense of copying being generally wrongful.

General Motors Corp. v. Lanard Toys, Inc., (6th Cir. 2006)
(upholding exclusive right to vehicle design represented in toy on the basis of trademark doctrine)