

### Orientation to Trademark Law and its Context

Trademark & Unfair Competition Eric E. Johnson ericejohnson.com



## unfair competition

### "Unfair competition" subjects

#### Trademark adjacent subjects:

- Domain Names
- The Right of Publicity

### More classically "unfair competition":

- Trade Libel and Defamation
- False Advertising
- FTC and Unfair Competition
- State Unfair Competition Statutes
- Antitrust Law
- Geographic Protections

# intellectual property

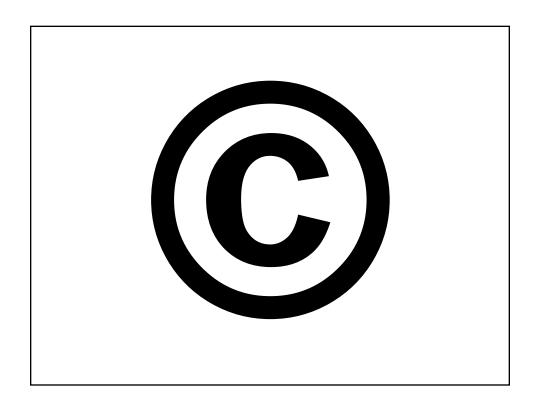
# What is intellectual property?

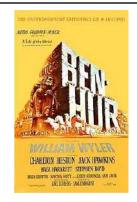
## the kinds of IP

What is "intellectual property"?

Copyrights
Trademarks
Patents
Trade Secrets
Rights of Publicity

copyrights













Copyrights "protect" (i.e., provide "exclusive rights" (i.e., the right to sue others to exclude them from)):

- Copying, publicly performing, publicly playing out loud, publicly displaying, or adapting into derivative works:
- Original works of authorship fixed in any tangible medium of expression (from which they can be perceived, either directly or with the aid of a machine)

### **Copyrights**

Here are some things that can be the subject of copyright (i.e., works of authorship fixed in a tangible medium of expression):

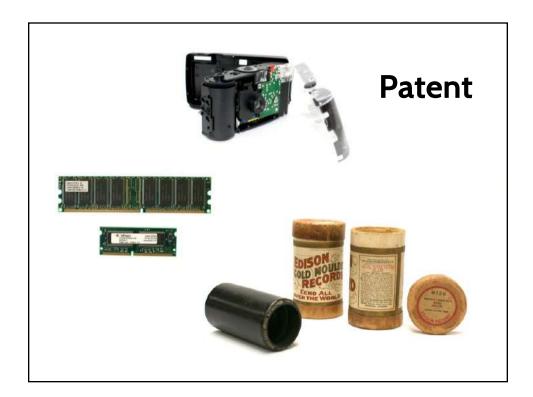
- Books
- Songs
- Movies
- Audio recordings
- Computer software
- Photographs
- Paintings, illustrations, sculptures

### Copyright ©

Protects	expression (text, images, recordings) fixed in a tangible medium
Requires	a mere modicum of creativity
Vests	automatically upon creation
Sustained by	[nothing]
Lasts	lifetime + 70 years; or 95 years
Theory	incentive to create; public goods problem

patents

PAT.



### **Patents**

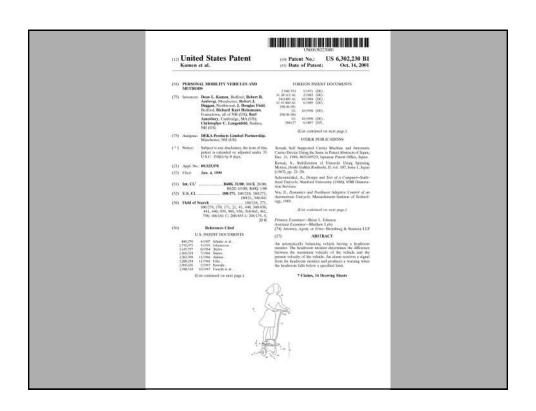
Patents "protect" (i.e., provide "exclusive rights" (i.e., the right to sue others to exclude them from)):

- Making, using, selling, or importing:
- Inventions

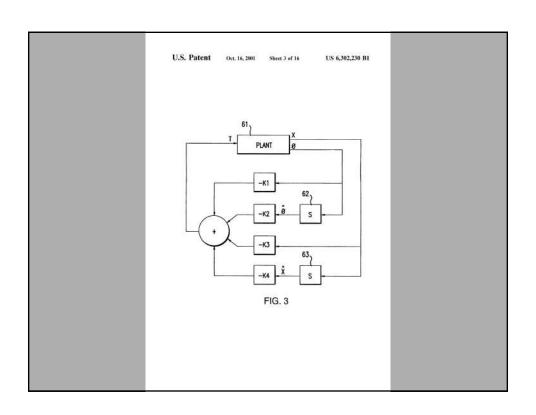
### **Patents**

Patents "protect" (i.e., provide "exclusive rights" (i.e., the right to sue others to exclude them from)):

- Making, using, selling, or importing:
- Inventions as claimed in the claims of the patent document







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### Patent PAT.

Protects	machines, inventions
Requires	novelty, some level of cleverness (nonobviousness, inventive step), and some other things
Vests	after application, upon issuance by government
Sustained by	escalating maintenance fees
Lasts	up to 20 years
Theory	incentive to invent and disclose; public goods problem

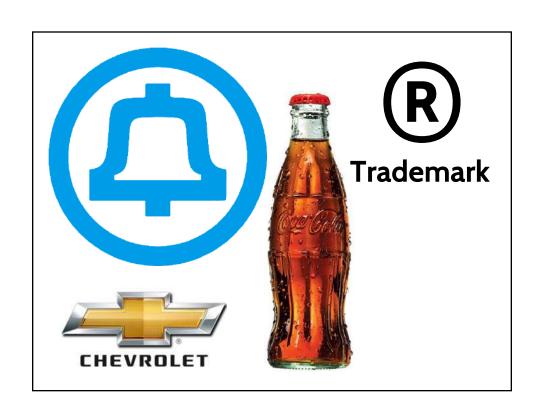


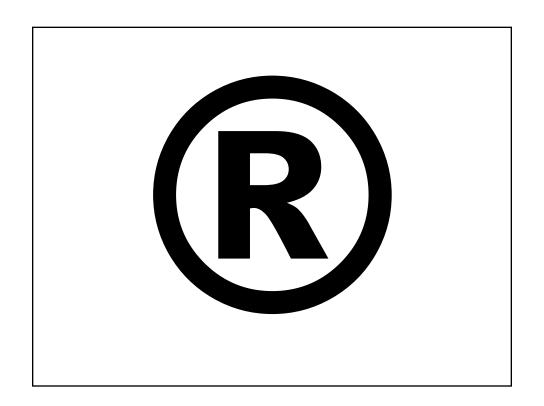


Trade Secret	
Protects	formulas, recipes, manufacturing techniques, and other intangibles with independent economic value
Requires	secrecy and reasonable efforts to keep secret
Vests	automatically
Sustained by	continuing secrecy and efforts to keep secret
Lasts	potentially forever
Theory	????

# And now for something completely different ...

Trademarks





## 

source

SOUICE

source

source

source

Trademark ® TM	
Protects	names, logos, slogans, other indications of commercial source
Requires	distinctiveness (can identify a commercial source)
Vests	common law: upon use federal: after use, upon registration
Sustained by	continued use
Lasts	as long as used, potentially forever
Theory	provides information to consumers, which helps the market function better, increasing economic efficiency



# Right of Publicity



### **Right of Publicity**

Protects	name, voice, image, other indicia of identity of a real person
Requires	nothing; fame in a few jurisdictions maybe
Vests	automatically
Sustained by	[nothing]
Lasts	lifetime; post-mortem in some states
Theory	????



### You

own intellectual property

### Comparisons

### What is protected?

©	Expression (text, images, recordings)
Pat.	Inventions
TM ®	Indications of commercial source
Trade Secret	Transferrable commercial secrets
Right of Publicity	Indications of personal identity

### What does it take to get it?

©	Fixation (immediate)
Pat.	Application, gov't review
TM ®	Use in commerce, creating meaning
Trade Secret	Nothing
Right of Publicity	Nothing (fame, some places maybe)

### What does it take to keep it?

©	Nothing
Pat.	Payment of maintenance fees
TM ®	Continued use in business
Trade Secret	Keeping it secret
Right of Publicity	Nothing

### How long does it last?

©	on the order of 100 years
Pat.	on the order of 20 years
TM ®	forever (if used)
Trade Secret	forever (if kept secret)
Right of Publicity	life + extra sometimes

### How is it lost?

©	Very difficult
Pat.	Unpaid fees; successful challenge
TM ®	Failure to keep exclusive control
Trade Secret	The secret gets out
Right of Publicity	Very difficult (?)

### Defenses include ...

©	Fair use, first-sale
Pat.	Invalidity, first-sale
TM ®	Non-trademark uses, fair uses, first-sale
Trade Secret	Reverse engineering
Right of Publicity	News, free speech, non-commercial

### Remedies include ...

©	Injunctions; restitution (of D's wrongful gains); statutory damages up to \$150K per infringement
Pat.	Injunctions; royalties; treble damages
TM ®	Injunctions; punitive damages; treble damages
Trade Secret	Injunctions; restitution (of D's wrongful gains); punitive damages; royalties
Right of Publicity	Injunctions; punitive damages

### Let's talk about terms

- "trademark" in general usage (very broad) vs. "trademark" under the Lanham Act (specific statutory meaning of a mark for goods in the context of federal registration)
  - You have to think about which sense is meant when reading something.
- Lanham Act is picky with terms, recognizes four marks, which it talks about in the context of registration:
  - "trademark" mark for goods
  - "service mark" mark for services
  - "certification mark" mark certifying things in commerce by a neutral third-party
  - "collective mark" mark for belonging to a collective/organization
- "trade dress" is just a term that means a particular kind of trademark that's not a logo or word mark, but is product packaging, product configuration